International Journal of Research in Social Sciences

Vol. 7 Issue 3, March 2017,

ISSN: 2249-2496 Impact Factor: 7.081

Journal Homepage: http://www.ijmra.us, Email: editorijmie@gmail.com

Double-Blind Peer Reviewed Refereed Open Access International Journal - Included in the International Serial Directories Indexed & Listed at: Ulrich's Periodicals Directory ©, U.S.A., Open J-Gage as well as in Cabell's

Directories of Publishing Opportunities, U.S.A

AN EXPLORATORY STUDY ON TOXIC LEADERSHIP AND ITS IMPACT ON ORGANISATION; A LEADERSHIP PERSPECTIVE

Prof Dr.C.Karthikeyan*

Abstract

Toxic leadership (Marcia Whicker 1996) which was linked with a number of dysfunctional leadership styles can produce negativity in an organisation and induces toxic culture with employees having only two options: conform to the rules or leave the organisaton. The word "toxic" comes from the Greek "toxikon" which means "arrow poison". In a literal sense, the term in its original form thus means to kill (poison) in a targeted way (arrow). Toxic organisations and leaders therefore are those who deliberately destroy the fabric of the institution. Any employee staying in the toxic style will mostly be in the loosing end of their career and usually gets disappointed believing that the situation will change, or moonlight(trying for better opportunity while working in one organisation) secretly for a better career. Others, start accepting the toxic leadership as normal and faces unusual stresses. The organisation will die a slow death as it radiates depressed workforce. It usually looks like a termite-infested house, the organization crumbles from within mostly without the knowledge of the very fellow workers inside the organisation.

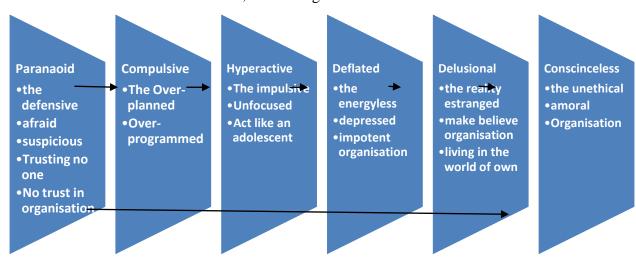
Key Words; Toxic Leader, Traits, Toxic Boss, Cold Fish, Glory Seeker, Traits, Bad Leadership, Moonlighting, Stress

Director-ASB, Adithya Institute of Technology, Coimbatore

Introduction

A toxic leader who is responsible over a group of people or an organization, and abuses the leader-follower relationship by leaving the group or organization in a worse-off condition. It was coined by Marcia Whicker in 1996 and is linked to dysfunctional leadership styles. Other names for toxic leaders are the toxic boss,boss from hell or toxic manager. The style exercise a tyrannical or very authoritative or dictator style of management, resulting in a culture of fear and negativisim. This exploratory study is to identify how toxic leader's traits, charecteristics, behaviour and attitude towards his fellow workers from the related liteature and case examples to identify and suggest methods to manage and train them. There are ample evidence across industries like corporations, banks, and governments where toxicity is heavy due to toxic leaders, hence making this research a very useful one. Typical toxic leaders pattersns of looking at and relating to the world, the research says, following patterns emerge in toxic leaders:

- Paranoid: the defensive, afraid, suspicious, trusting no-one or nobody organisation.
- Compulsive: the over-planned and over-programmed organisation.
- Hyperactive: the impulsive, unfocused organisation, acting like an adolescent.
- Deflated: the energyless, depressed and impotent organisation.
- Delusional: the reality estranged, make-believe organisation, living in a world of its own.
- Conscienceless: the unethical, amoral organisation.



Figure; 1; The Interrelating Behaviour Patterns of Toxic Leaders in Organisation; Graphic Source Created; Author Dr.C.Karthikeyan

Objectives; (i) To explore who are Toxic Leaders and their Traits

(ii) To examine the qualities and types of Toxic Leaders and their nature.

(iii) To evaluate the impact of Toxic Leaders in an Organisation.

(iv) To examine the nature of Toxic Leader Personality and their roles in creating toxic

organisations

(v) To suggest Remedial measures to identify and avoid Toxicity in Organisations

Methodology; Qualitative Meta Analysis with Secondary Data and Case Reports

Data; Secondary and other Literature Sources with opinion from behavioural scientists

Nature of Study; Conceptual and on Grounded Theories of Leadership

Scope; To explore leadership personality in depth and their impacts in an organization

Background of the Study

Kellerman (2004) states that good leadership spreads stability and motivation. Bad leadership

creates feelings of rejection, confusion, and can destroys a team. Clinton (1988) listed four stages

of development in leadership: (a) the challenges of potential leadership, (b) the skills and gifts to

enhance the leader's effectiveness, (c) relating to people in ways that motivate, and (d) principles

of leadership. Schmidt (2008) labeled toxic leadership as "narcissistic, self-promoters who

engage in an unpredictable pattern of abusive and authoritarian supervision" (p. 57). Human

resource researchers are still finding out why the toxic leaders are hired or how to deal with

them. This exploratory study would try to add knowledge for identifying the toxic leader and

resolving the conflict.

Problem Statement;

Toxic leaders destroy morale, productivity, and organizational effectiveness and why there is still

lack of understanding in handling toxic leaders, and the dysfunctional situations that arise during

the toxic leader's reign.

Purpose of the Study;

The purpose of this research is regarding identifying and managing a toxic leader and to discover

methods to addressing the toxic leadership problems.

Conceptual Framework; The toxic leader destroys peace, creates conflict, and precludes chaos

by antagonizing the subordinate through their toxic behavior. This knowledge may lead to

understanding the consequences that occur within organizations from this negative leadership

style.

Review of related Literature;

Barbara Kellerman (2004) suggests that toxicity in leadership (or simply, "bad leadership")

may be analysed into seven different types:Incompetent, Rigid, Intemperate, Callour, Corrupt,

Insular and Evil.

Terry Price identified workplace bullying can result in physical as well as emotional and

psychological disorders, including a diagnosis such as post-traumatic stress disorder.

Steven Sample, former president of the University of Southern California, describes "thinking

gray" as an attribute of a contrarian leader. It refers to avoiding, delaying or deferring a

decision until it has to be made, which really is a decision in itself. In some highly charged

political situations the leader may walk a thin line between pragmatic indecision and toxic

ambivalence. While this may preserve college presidencies or other newly installed senior

leaders, it can also be a quick route to toxic ambivalence.

Robert Greenleaf found in the analysis, for those who refuse to part with the term servant

leaders (and especially if you think you are one), have someone check with followers

anonymously. The only true test for a so-called servant leader is a confidential reality check with

the followers.

Schmidt (2008) stated that toxic leadership as "narcissistic, self-promoters who engage in an

unpredictable pattern of abusive and authoritarian supervision" (p. 57). There have been

occasions when toxic leaders were hired because of their industry knowledge with the intent to

repair an ineffective team or inoperative noncompliant culture.

Gouldner (1960) when employers do not fulfill their promises and obligations, the employee

reciprocates by altering his or her contributions to the organization (e.g. by reducing their efforts

and performance)" (Bal, Chiaburu & Jansen, 2010). A toxic leader's short-term success in

terminating unproductive or difficult followers is one motivation for senior teams to knowingly

hire them.

Schyns and Hansbroughn (2010) observed that senior management would hire a toxic leader

because past positions of employment demonstrate short-term success. Once the toxic leader has

reached a high performance level, the actual symptoms of a destructive culture begin to appear.

Boddy, (2014); Meyer & Casile, (2010) Human resource personnel are able to identify toxic

leaders from multiple perspectives and may even express apprehension when senior management

considers hiring one.

Schmidt's (2008) definition of toxic leaders to new knowledge provided by human resource

managers defines toxic leadership through the view of various authors, the similarity of behavior

became evident.

Hogan (2007), Pellitier (2010), Reed (2009), and Schmidt (2008) completed the research on

toxic leadership terms referenced in this dissertation and demonstrated that this subject affects all

organizations.

Schmidt (2008), the perspective of human resource personnel may lead to a broader definition of

the toxic leader's behavior. Exploring this variation led to a new and deeper definition of the

toxic leader. It was clear through multiple literature articles that toxic leadership is a negative

experience for the follower, which is harmful to any organization (Mehta & Maheshwari, 2013;

Pellitier, 2010; Tepper, 2010; Yagil & Luria, 2010).

340

International Journal of Research in Social Sciences http://www.ijmra.us, Email: editorijmie@gmail.com

Lipman-Blumen (2004, 2005) wrote several books on the subject of toxic leadership from the

perspective of the follower or subordinate. A subordinate is a descriptive term for anyone who

officially reports to a superior. The definition of follower or followership used by Lipman-

Blumen (2004, 2005) was supported by Kellerman (2008), Pellitier (2010), and Tepper (2011),

who also used the term of follower rather than subordinate.

Hogan (2007) revealed through the Hogan Development Survey (Hogan/HDS/asp) the pattern of

derailing when senior management hires a leader who later becomes toxic. Hogan specifies the

leader or manager who is feeling significant pressure and stress may act in toxic manners and

derail their career.

Harms et al. (2011) provided several points of interest, including the lack of empirical studies

on "narcissism, psychopathy, and Machiavellianism as the most widely studied subclinical traits"

(p. 496). The dark side of personality is another way of describing toxic behaviors in individuals.

Understanding those traits may help to identify leaders who tend to practice the behaviors of the

authoritarian, the narcissist, and illustrate abusive traits.

Goldman (2008b) defended the use of the term toxic leaders versus abusive or other terms for

toxic behavior as applied to organizational development and organizational behavior. As

reported by Goldman (2008): The toxic leader is an insidious and pernicious spreading of

negative emotional contagion—a toxic process accelerated by highly destructive and

dysfunctional leadership behavior

Crocker (2005) stated that behaviors of incivility resemble behaviors of the toxic leader since

they display narcissism, abusiveness, and authoritarian action. Furthermore, he developed

hypotheses to define employee perceptions of "interactional injustice, managerial incivility and

turnover intentions, withdrawal behaviors, performance behaviors, and negative effects on the

organization" (p. 42).

Crocker (2005) further acknowledged that behaviors within cultures are seen as acceptable or unacceptable in accordance with their accepted norm, thus individual employee perception may

not be enough to convince senior management there is an issue.

Narcissism and Toxicity Tepper, Moss, and Duffy (2011) examined the perception of deep-

level differences between subordinates and leaders. The narcissistic leader displays an attitude 28

of superiority, impatience, and dwells on their image of leadership and ability. The attitude and

behavior that accompanies the narcissism may become toxic as a leader is consumed with their

accomplishments or successes.

Tepper et al. (2011) applied a test to measure and determine the validity of their thesis that

unfavorable outcomes arise when a leader perceives an extremely dissimilar trait or personality

and moral code from a follower. If the leader displays additional toxic behavior because of

getting ahead, he or she would be aligned with the definition of the toxic leader defined in this

dissertation by displaying narcissism, which is one of the five behaviors of a toxic leader. This

further supports an alignment with actions of incivility and the toxic leaders.

Reiter-Palmon (2008) determined that "harming organizational members or striving for short-

term gains over long-term organizational goals leads to focusing on sustained destructive acts

with profound implications rather than minor slip-ups" (p. 24).

Tepper, Moss, and Duffy (2011) described "annual losses of an estimated \$23.8 billion in

increased health care costs, workplace withdrawal, and lost productivity" (p. 279) due to the

consequences of followers' perceptions of toxic leadership. Many theorists have noted hiring a

toxic leader negatively affects followers (Ashforth, 1994; Kellerman, 2005, 2008; Lipman-

Blumen, 2004, 2005; Padilla, Hogan, & Kaiser, 2007; Tepper, 2003, 2007).

Schyns and Hansbroughn (2010) stated that the cognitive "process employed by the leader play

a large role in how he or she gathers information, interprets it, and makes decisions toward 30 a

course of action" (p. 23).

Lipman-Blumen (2005) addressed these phenomena by noting, "Organizations qua

organizations can yield their own toxins. They do so through detrimental policies and practices—

including setting unreasonable performance goals, promoting excessive internal competition, and

creating a culture of blame" (p. 17).

Bal, Chiaburu, and Jansen (2010) discussed authoritarianism management and the effects this

behavior has on rebellion by the follower. Bond, Tuckey, and Dollard (2010) discussed

workplace bullying and the personal stress related to this action.

Baker (2007) believed that followers no longer hold a passive role, and leaders are people with a

role to fill rather than inherent personality "specifically graced" (p. 55) upon them.

Cangemi and Pfohl (2009) described seven conditions of actual events occurring under the

reign of a sociopathic leader, the chameleon-type personality, verbally aggressive, and got-to-

beright attitude.

Bond et al. (2010) discussed how bullies react to the competition and the internal stress factors,

and how they generate a work environment that creates such behavior. Bond et al. provided

insight referencing narcissism, bullying, abusive, and authoritative behaviors of which all assist

with the understanding of toxic behavior.

According to Bond et al. (2010): The symptoms are: work-related harassment, job demands,

meaningless tasks, professional humiliation, belittlement, intimidation, and isolation. These work

symptoms are reflected in employee posttraumatic stress by a) intrusions, flashbacks,

nightmares, intrusive thoughts, b) avoidance of people, places, objects, and thoughts associated

with the traumatic event; and c) physiological and psychological hyper-arousal. (p. 39)

Goldman (2008) noted senior management will often not act on toxicity due to fear of litigation,

wrongful termination claims, or other allegations until it is too late and followers have left a

company, a worker's compensation case is filed, or a lawsuit ensues.

Goldman (2008b) noted, "Although there are individuals who may be labeled as dysfunctional, this only constitutes a subset of larger, systemic issues" (p. 245). Goldman noted that after organizational leaders accept the existence of an issue of concern, the leaders would treat the solution as a patient-doctor relationship by hiring an outside person to identify the cause of the illness or toxin and recommend a repair to reverse the effects.

Mossholder, Richardson, and Settoon (2011) completed research on creating value in organizations by having human resource personnel create systems

Objective 1; (i) To explore who are Toxic Leaders and their Traits

Understanding toxic leadership; It is a leadership approach that harms people—and, eventually, the company as well through the poisoning of enthusiasm, creativity, autonomy, and innovative expression. Toxic leaders disseminate their poison through over-control. They define leadership as being in control. Symptoms of toxic leadership; In a toxic leadership environment, people are rewarded for agreeing with the boss and punished for thinking differently. In a toxic leadership environment, "yes" people are rewarded and are promoted to leadership roles, while people who more fully engage their mental resources, critical thinking, and questioning skills are shut out from decisionmaking and positions of influence. Toxic leadership often causes a high turnover rate, a decline in productivity, less innovation, and interdepartmental conflict.

Objective (ii); To examine the qualities and types of Toxic Leaders and their nature.

- The Cold Fish: the ends justifies the means. So any decision and action is justifiable in terms of the results desired.
- **The Snake**: the world serves me in the endeavour to satisfy my personal needs like greed, status and power.
- Glory Seeker: personal glory and public visibility at any cost, regardless of whether I have made any real and meaningful contribution.
- **Puppet Master**: absolute, centralised control over everything and anyone, under all circumstances.

• **Monarch**: ruling the organisation as if it is my kingdom. All of its assets are available for my personal use.

The more prolific these toxic leaders are in an organisation, the more toxic the organisation. The table below profiles these toxic leaders.

Toxic

leaders

 Ends Justifies Means The Cold Fish Any Decision and Action is justified in terms of Satisfy personal needs The Snake •Greed, Status, Power Personal Glory, Public **Glory Seeker** Visibility at any cost. Glory needed regardless of Abstribution entralised Control Over Everything **Puppet Master** and Anyone Ruling the Organisation as if it is my Kingdom **Monarch** All ASSETS are for my personal uese

Figure; 2; 5 Kinds of Toxic Leaders Characters; Source; Author; Dr.C.Karthikeyan Barbara Kellerman (2004) suggests that toxicity in leadership (or simply, "bad leadership") may be analysed into seven different types:Incompetent, Rigid, Intemperate, Callour, Corrupt, Insular and Evil.

The

Big



Figur; 3; 7 Types of Bad Leadership; Concept Source; Barbara Kellerman Graphic Source; Dr.C.Karthikeyan

Incompetent – the leader and at least some followers lack the will or skill (or both) to sustain effective action. With regard to at least one important leadership challenge, they do not create positive change. Rigid – the leader and at least some followers are stiff and unyielding. Although they may be competent, they are unable or unwilling to adapt to new ideas, new information, or changing times. Intemperate – the leader lacks self-control and is aided and abetted by followers who are unwilling or unable to effectively intervene. Callous – the leader and at least some followers are uncaring or unkind. Ignored and discounted are the needs, wants, and wishes of most members of the group or organization, especially subordinates. Corrupt – the leader and at least some followers lie, cheat, or steal. To a degree that exceeds the norm, they put self-interest ahead of the public interest. Insular – the leader and at least some followers minimize or disregard the health and welfare of those outside the group or organization for which they are directly responsible. Evil – the leader and at least some followers commit atrocities. They use pain as an instrument of power. The harm can be physical, psychological or both.

Objective; (iii) To evaluate the impact of Toxic Leaders in an Organisation.

The Typical Toxic organisations; The typical manifestations of a toxic organisation resulting from toxic leadership are:



Figure; 4; Toxicity in Organisation 7 TOXIC factors; Source Author; Dr.C.Karthikeyan

- Negative emotional moods and mood swings: anger, despair, despondency, frustration, pessimism and aggression.
- Unproductive and meaningless work.
- Destructive and counterproductive conduct.
- Employee physical and emotional disengagement and withdrawal such as absenteeism, lack of contribution, and turnover.
- Unethical, deviant conduct: theft, fraud and sabotage.
- Poor well-being and health.
- Low (team) morale and work satisfaction.
- Organisational dis-identification and low organisational commitment.
- General life dissatisfaction.

Basic traits;

The basic traits of a toxic leader are generally considered to be either/or insular, intemperate, glib, operationally rigid, callous, inept, discriminatory, corrupt or aggressive by scholars

such as **Barbara Kellerman**. They boast that they are supposedly **clever**, always criticize other staff members and avoid or dislike to be asked awkward questions about their leadership style. These may occur as either: Oppositional behaviour. Plays corporate power **politics**., An overcompetitive attitude to other employees. Perfectionistic attitudes., Abuse of the disciplinary system (such as to remove a workplace rival)., A condescending/glib attitude. They are **shallow** and **lack self-confidence**. Toxic leaders are not confident with themselves and become aggressive to cope. **Poor self-control** and/or restraint., Physical and/or **psychological bullying**. **Procedural inflexibility**. Discriminatory attitudes (sexism, etc.)., **Causes workplace division instead of harmony**. Use "**divide and rule**" tactics on their employees. Irritable

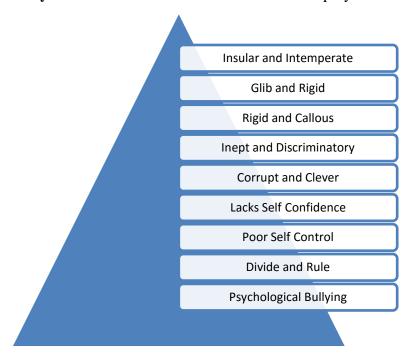


Figure ;5; Escalating Toxicity by Toxic Leader Characters; Concept; Barbara Kellerman; Graphic Concept Source; Dr.C.Karthikeyan

Leaders are authoritarian, autocratic, and control freaks use both micromanagement, over management and management by fear to keep a grip of their authority in the organizational group. A toxic leader is hypocritical and hypercritical of others, seeking the illusion of corporate and moral virtue to hide their own workplace vices. Hypocrisy involves the deception of others and is thus a form of lying. They are sometimes maladjusted, and afraid of change They can also be both frightening and psychologically stressful to work with. The Russian Army defines toxic leaders as commanders who put their own needs first, micro-manage subordinates, behave in a mean-spirited manner or display poor decision-making. A study for the Center for

Army Leadership found that toxic leaders in the army work to promote themselves at the expense of their subordinates, and usually do so without considering long-term ramifications to their subordinates, their unit, and the Army profession.

Objective (iv) To examine the nature of Toxic Leader Personality and their roles in creating toxic organisations

Tools that increase toxicity;

Workload: The *setting up to fail* procedure is in particular a well established workplace bullying tactic that a toxic leader can use against his rivals and subordinates.

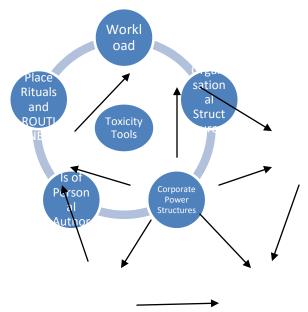
Corporate control systems: They could use the processes in place to monitor what is going on. Disciplinary systems could be abused to aid their power culture.

Organizational structures: They could abuse the hierarchies, personal relationships and the way that work flows through the business.

Corporate power structures: The toxic leader controls who, if any one makes the decisions and how widely spread power is.

Symbols of personal authority: These may include the right to parking spaces and executive washrooms or access to supplies and uniforms. Narcissistic symbols and self-images (i.e. workplace full of self-portraits).

Workplace rituals and routines: Management meetings, board reports, disciplinary hearing, performance assays and so on may become more habitual than necessary.



Figure; 6; Complementary Cycle of Toxicity Tools (Factors Complementing each other); Graphic Source; Dr.C.Karthikeyan; Concept Source; Russian Army Literature

Professor Jean Lipman-Blumen found that dominating characteristics among corporate and political leaders is visible because the people are psychologicall weak to counter "toxic leadership". The "dysfunctional personal characteristics" and "destructive behaviours" "inflict reasonably serious and enduring harm" and influence badly on a personal and/or corporate basis. He suggests there is something of a deeply psychological nature going on. She argues the need to feel safe, specialness and in a social community all help explain this psychological phenomenon. **Factors that develope a toxic leader?**; poor role models, operating under a faulty definition of leadership, having distorted definition of strength, trying to control everything, not realizing that over-controlling produces toxic effects, have unresolved psychological issues (such as fear of the unknown, fear of failure, mistrust of people, feelings of inadequacy, lack of confidence, or extreme overconfidence) that they avoid by exercising toxic leadership. The net result is the toxic leaders's distorted view of human nature drives them to treat people as robots, and are likely to see their work as "only a job," thus actually controls less of the person, and thus has less control. Their impact on the company; systemic damage throughout the organization creating serious trouble just under the surface. Makes the company face unusual stresses—a depressed economy, for instance—more demands will be put on the workforce. Like a termiteinfested house, the organization crumbles from within. Can toxic leaders change?; change is possible, toxic leader to be given an ultimatum—change, or else!—he or she might realize the need for a change. Adivce to commit to the process of change. Creative coaching is needed to guide and support the leader through the transformation process. Specific plan custom-designed for that leader's situation, anecdotal evidence as well as research which suggests that one out of every five leaders is toxic. Competency of Toxic leader; Leadership toxicity and incompetence are not directly related even incompetent leadership can be toxic. In a long term toxic leaders are incompetent because they fail to be a well-rounded leader. Leadership qualities like personal attributes, technical and professional competencies, values and attitudes, regardless of their level of technical and professional competence, are incompetent. since competent leadership is getting things done with people.

The fatal attraction; towards Toxic Leaders;

There are several key reasons for our attraction to toxic leaders: **First**, we are driven by our more *pragmatic* needs. We often stick with toxic leaders because working for them pays the mortgage and the kids' dental bills, provides political, occupational, and other types of important access, and lets us share in additional attractive benefits that they provide. Incidentally, these pragmatic needs are the ones we most easily recognize. **A** *second* **set of needs**, this time *existential* needs, sprouts from our poignant awareness of our own mortality. From the depths of our unconscious, it relentlessly drives us to find relief in the form of toxic leaders, who dangle assurances of safety, meaning and immortality before us. **A third set of** needs stems from the *uncertain*, *disorderly world* in which we all live creates "situational fears" give rise to an increased need for certainty and orderliness. Leaders who promise us an orderly, predictable and controlled world can look very attractive when everything around us seems about to fall apart.

Fourth, psychosocial needs arise from the interaction between the individual (replete with psychological needs, existential anxiety and situational fears) and his or her demanding environment. when we fail to meet our culture's achievement norms, we have two major choices. We can join a subcultural group whose norms are less exacting or even antithetical to those of the mainstream culture, like gangs or cults. Or we can crown as leaders others who *do* exceed the norms. When we join up with these outstanding individuals, stronger and smarter than we are, we can feel vicariously accomplished, powerful and protected. Fifth, we humans have always lived in an *unfinished and unfinishable world*, a world in which the explanations our parents took for truth we recognize as partially incorrect or totally mistaken. Thus, in each era, certain knowledge is overwritten by newer, more accurate knowledge, casting doubt upon related assumptions.

Objective (v) To suggest Remedial measures to identify and avoid toxicity in Organisations

Fortunately, there are various ways of dealing with toxic leaders, ranging from the cautious to the courageous. There are both *personal options* that individuals can select and *policy options* that organizations can adopt to break the hold of toxic leaders.

Personal options; Personal options all require keeping your cool as you navigate the choppy seas one invariably encounters in any effort to confront or capsize a toxic leader.

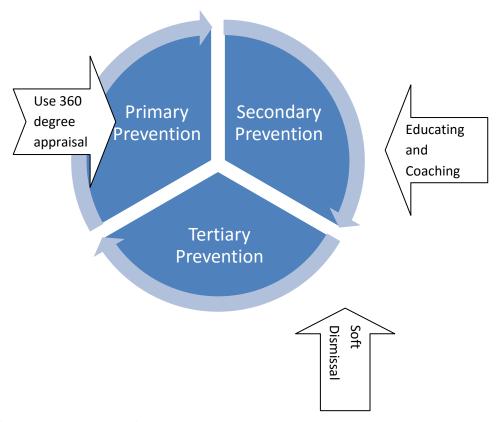
- **Do your homework**. That can mean several things. For one, *investigate* the toxic leader's *history*. For another, *consult with trusted colleagues* who interact with the same leader. Seek the advice of the *opinion leaders* and those individuals everyone recognizes as *wise organizational owls*. You will probably discover that you are not the only one who sees the leader's toxic warts.
- Create a coalition. If you are suffering, most likely others are experiencing similar problems. Strategize about how the group will confront the leader and try to structure the confrontation as constructively as possible. If possible, frame your concerns in terms of organizational impact, that is, how the leader's decisions and actions have negatively affected the organization and the people in it.
- Avoid solo confrontations. Confrontations without witnesses open the possibility for the leader to twist the encounter into a "you said/she said" scenario. Bringing a small, but well-regarded, group to a confrontation with the leader will impress upon him that you are not alone, that influential others share your concerns, and that this meeting is completely on the record. Offer to work together with the leader to improve the situation, but insist upon benchmarks and timelines for improvements.
- Alerting the *media* or appropriate *regulatory bodies* may be the only remaining way to stop the damage if the board refuses to act in the face of demonstrable unethical or criminal practices. This step is fraught with danger and difficulty. Due diligence is necessary to ensure that the media and/or regulatory sources you choose to enlist have a record of unshakeable integrity. And be certain that the documentation you provide is accurate and supportable by supplementary data from other sources.
- Leaving is also an honourable strategy, particularly when you are convinced either that you and your collaborators cannot prevail or that the toxic impact is limited solely to you. Some followers depart when the physical or psychological impact grows too great to bear. When leaving is the only way to preserve your integrity and/or your mental or physical health or that of your family, it's probably time to go. Social, financial and/or political costs may also figure into the calculus. Remember, martyrdom is not a necessary part of honour.

Organizational policy options

- **Periodic 360 degree reviews of individual leaders**. Confidential reviews of leaders by those with whom they interact frequently and intimately would go far toward giving those leaders a clear perspective on their strengths and limitations.
- **Respectable departure options**. Many leaders become overly comfortable with their power and perks. So, it is probably worthwhile to construct a set of *respectable departure options* to ease the leader's leave-taking before toxicity takes serious hold. One such option might be a *transition year* after officially stepping down.
- Open and democratic leadership selection processes. Transparency in the processes designed to identify and select leaders will help ensure the appointment or election of leaders with non-toxic backgrounds. Lacking open procedures, due diligence may be seriously hampered. This doesn't mean all aspects of the selection committee's work must be conducted in public.
- Constituencies educated to deal with their anxieties. Educating constituencies to confront their anxieties and fears is no small task, but an essential one, nonetheless. This necessitates a long-term strategy that sequential leaders must insist upon maintaining. Education helps us understand and cope with the fears and anxieties that make us vulnerable to the illusions of toxic leaders. It also tends to liberate us from narrow and stereotypical thinking.
- Regular accountability forums. When leaders are required to hold regular town-hall meetings or accountability forums, there is increased likelihood that they will think more deeply about the decisions and actions that they have taken or are considering. When leaders expect to be asked regularly to explain the thinking behind their initiatives, they inevitably must become far more reflective and self-conscious as they engage in their leadership activities

Conclusion; How to prevent toxic behaviors in the workplace; Baird Brightman, a behavioral scientist at Harvard University, suggests a three-pronged approach to preventing the development of a toxic workplace:

- 1. Primary prevention
- 2. Secondary prevention
- 3. Tertiary prevention



Figure; Graphical concept of Preventing Toxic Behaviour (Baird Brightman developed at Harvard University); Graphic Designed and Developed; Prof Dr.C.Karthikeyan

Stopping the growth of toxicity of the workplace is to prevent it from occurring in the first place (**primary prevention**). Brightman suggests leaders to use 360-degree observer ratings to detect toxic behaviors. It caters to identifying factors associated to toxic behaviors than having reference checks or conducting one to one interview.

The secondary prevention can be done by educating and coaching the employees at appropriate levels, and also can identify toxic personality types. Extensive screening and coaching, may not remove person's toxic behavioral tendencies.

Terrtiary prevention can be done by soft dismissal or dismissal process can be as smooth as possible. Leaders ultimately bear the responsibility of establishing an environment free from toxic behaviors. Let the employees change to a positive environment, if the leadership of the

organization is the root cause, employees must be bold enough to address the issue and seek recourse. Toxicity costs a lot and its indirect costs are difficult to identify. It destroys individuals, groups and organizations, even countries.

Effective and practicable staffing and selection policies can help provide structural defences against the paradox of toxic leadership, but followers cannot avoid their personal responsibility for serious reflection and change.

How to Cleanse a Toxic Workplace

Identify the warning signs; Though little difficult to identify but some of the direct observable warning signs will be in the form of offending others down, passive aggressive leadership, destructive gossip, devious politics, negativity, aggressiveness, narcissism, lack of credibility, passivity, disorganization, and the resistance to change. These behaviors—individually or combined—can create a toxic workplace environment. Positive and Motivating Leadership or supervisors need to take toxicity in the workplace seriously and need to avert in a very professional way.

Assess the Impact on the employees; Observe closely on the emotional exhaustion, low self-esteem, and low job satisfaction. increased intention to quit, decreased organizational commitment, and increased psychological distress, replace it with positive performance evaluations, encouraging work culture, smile and charm while dealing subordinates can solve the problem of toxicity to certain extent.

References;

- 1 Brenda Bertrand, "Transformation within Organizational Culture" http://www.leadingtoday.org/weleadinlearning/bb-oct02.htm.
- 2 Jean Lipman-Blumen, "Toxic Leadership: When Grand Illusions Masquerade as Noble Visions," Leader to Leader 2005, no. 36 (2005): 29. 23
- 3 Melissa A. Fitzpatrick, "Oh No! The Boss Has Gone "Psycho!"," Nursing Management2000; Gillian Flynn, "Stop Toxic Managers before They Stop You!," Workforce 78, no. 8 (1999); John. D. Genio, "The Toxic Boss," Armed Forces Comptroller 47, no. 1 (2002); Warren Wright, "The Leadership Detox Diet," Training Journal, (2009).

- 4 M. Kusy and E. Holloway, Toxic Workplace!: Managing Toxic Personalities and Their Systems of Power (San Francisco, CA: Jossey-Bass, 2009); Christian Thoroughgood, Samuel Hunter, and Katina Sawyer, Bad Apples, Bad Barrels, and Broken Followers? An Empirical Examination of Contextual Influences on Follower Perceptions and Reactions to Aversive Leadership (Springer Science & Business Media B.V., 2011), Report, 01674544.
- 5 Tomas Giberson and others, "Leadership and Organizational Culture: Linking Ceo Characteristics to Cultural Values," Journal of Business & Psychology 24, no. 2 (2009): 125.
- 6 A. Padilla, Hogan, R., & Kaiser, R., "The Toxic Triangle: Destructive Leaders, Susceptible Followers, and Conducive Environments," The Leadership Quarterly 18, no. 3 (2007): 178.
- 7 Blake E. Ashforth, "Petty Tyranny in Organizations: A Preliminary Examination of Antecedents and Consequences," Revue Canadienne des Sciences de l'Administration/Canadian Journal of Administrative Sciences 14, no. 2 (1997); Bennett J. Tepper, "Consequences of Abusive Supervision," Academy of Management Journal 43, no. 2 (2000).
- 8 J. P. Steele, Antecedents and Consequences of Toxic Leadership in the U.S. Army: A Two Year Review and Recommend Solutions (Fort Leavenworth, KS: Center for Army Leadership, 2011), 3, CAL Technical Report 2011-3.
- 9 E.H. Schein, "Culture: The Missing Concept in Organization Studies," Administrative Science Quarterly 41, no. 2 (1996).
- 10 Bernard Lim, "Examining the Organizational Culture and Organizational Performance Link: A Critical Review of the Methodologies and Finding of Recent Researchers into the Presumed Link between Culture and Performance," Leadership & Organization Development Journal 16, no. 5 (1995).
- 11. Benjamin Schneider, Harold W. Goldstein, and D. Brent Smith, "The Asa Framework: An Update," Personnel Psychology 48, no. 4 (1995).
- 13 Giberson and others.
- 14 Peter M. Senge, The Fifth Discipline: The Art and Practice of the Learning Organization, Rev. and updated. ed. (New York: Doubleday/Currency, 2006), 14.
- 15 Robert B. Kaiser, Robert Hogan, and S. Bartholomew Craig, "Leadership and the Fate of Organizations," American Psychologist 63, no. 2 (2008): 96.
- 16 Kusy and Holloway; M. Van Vugt, Hogan, R., & Kaiser, R. B., "Leadership, Followership, and Evolution: Some Lessons from the Past," American Psychologist 63, no. 3 (2008). 24

- 17 Kusy and Holloway, 10.
- 18 A. Goldman, "High Toxicity Leadership: Borderline Personality Disorder and the Dysfunctional Organization," Journal of Managerial Psychology 21, no. 8 (2006). 19 Kusy and Holloway, 12.
- 19. Karen Wilson-Starks, "Toxic Leadership," (2003). http://www.transleadership.com/ToxicLeadership.pdf (accessed December 21, 2011).
- 20 Kaiser, Hogan, and Craig; Lim.
- 21 David Lease, "From Great to Ghastly: How Toxic Organizational Cultures Poison Companies the Rise and Fall of Enron, Worldcom, Healthsouth, and Tyco International," (Norwich University, 2006), 27.
- 22 Anne Reino and Maaja Vadi, "What Factors Predict the Values of an Organization and How?," University of Tartu Faculty of Economics & Business Administration Working Paper Series, no. 71 (2010): 5.
- 23Brenda Seevers, "Identifying and Clarifying Organizational Values," Journal of Agricultural Education 41, no. 3 (2000).
- 24 Lim; Edgar H. Schein, Organizational Culture and Leadership, 3rd ed., The Jossey-Bass Business & Management Series (San Francisco: Jossey-Bass, 2004).
- 25 Vytautas Boguslauskas and Goda Kvedaraviciene, "Difficulties in Identifying Company's Core Competencies and Core Processes," Engineering Economics 62, no. 2 (2009); J. J. Illies, & Reiter-Palmon, R, "Responding Destructively in Leadership Situations: The Role of Personal Values and Problem Construction," Journal of Business Ethics 82, no. 1 (2008); Seevers.
- 26 Steven H. Appelbaum and Barbara T. Shapiro, "Diagnosis and Remedies for Deviant Workplace Behaviors," Journal of American Academy of Business, Cambridge 9, no. 2 (2006); Sasha Grant, "A Legacy of Charismatic Leadership: An Examination of Individual, Social, and Organizational Identification," Conference Papers -- International Communication Association, (2009).
- 30 U.S. Department of the Army, Army Leadership: Competent, Confident, and Agile, Field Manual 6-22 (Washington, D.C.: U.S. Department of the Army, October 2006), 2-3.
- 31 George S. Patton and Paul D. Harkins, War as I Knew It (Boston: Houghton Mifflin Co., 1995). 32 Steele, 2. 25

- 32 Jeremy B. White, "Trial Begins for Alleged Ringleader of 'Kill Team' That Murdered Afghanistan Civilians," New York International Business Times US.November 1, 2011
- 33 Barry Posner, "Another Look at the Impact of Personal and Organizational Values Congruency," Journal of Business Ethics 97, no. 4 (2010).
- 34 Anne Gearan, "Mcchrystal Says He'll Retire," Army Times (June 29, 2012). http://www.armytimes.com/news/2010/06/ap_mcchrystal_retire_062810/.
- 35. E. Frank Harrison and James E. Rosenzweig, "Professional Norms and Organizational Goals: An Illusory Dichotomy," California Management Review 14, no. 3 (1972):
- 36. 40 Stefanie E. Naumann, "The Effects of Norms and Self-Monitoring on Helping Behavior," Journal of Behavioral Studies in Business 2, (2010).
- 37 Ronald Stamper and others, "Understanding the Roles of Signs and Norms in Organizations," Journal of Behavior & Information Technology 19, no. 1 (2000).
- 38 M. Addleson, "Resolving the Spirit and Substance of Organizational Learning," Journal of Organizational Change Management 9, no. 4/5 (1996).
- 39 Gareth R. Jones, Organizational Theory, Design, and Change, 6th ed. (Upper Saddle River, N.J.: Prentice Hall, 2010).
- 40 François Maon, Adam Lindgreen, and Valérie Swaen, "Thinking of the Organization as a System: The Role of Managerial Perceptions in Developing a Corporate Social Responsibility Strategic Agenda," Systems Research & Behavioral Science 25, no. 3 (2008): 413.
- 41 U.S. Department of the Army, 3-7. 26
- 42 Mark Levine and Scott Sibary, "Workplace Teams: Ethical and Legal Concerns and Approaches," Ethics & Behavior 11, no. 1 (2001).
- 43 Stamper and others.
- 44 Andrew C. Boynton and Bill Fischer, Virtuoso Teams: Lessons from Teams That Changed Their Worlds (Harlow, England; New York: FT Prentice Hall, 2005); Glenn M. Parker, Team Players and Team Work: New Strategies for Developing Successful Collaboration, 2nd ed. (San Francisco, CA: Jossey-Bass, 2008).
- 45 Leigh L. Thompson, Making the Team : A Guide for Managers, 3rd ed. (Upper Saddle River, NJ: Pearson/Prentice Hall, 2008).

- 46 Tuija Seppälä, Jukka Lipponen, and Anna-Maija Pirttilä-Backman, "Leader Fairness and Employees' Trust in Coworkers: The Moderating Role of Leader Group Prototypicality," Group Dynamics: Theory, Research, and Practice, (2012).
- 47 A. Goldman, Transforming Toxic Leaders (Stanford, CA: Stanford Business Books/Stanford University Press, 2009); M. Kusy, & Holloway, E., Toxic Workplace!: Managing Toxic Personalities and Their Systems of Power (San Francisco, CA: Jossey-Bass, 2009).
- 48 E. Allan Lind and Tom R. Tyler, The Social Psychology of Procedural Justice, Critical Issues in Social Justice (New York: Plenum Press, 1988).
- 49 Patrick Lencioni, The Five Dysfunctions of a Team : A Leadership Fable, 1st ed. (San Francisco: Jossey-Bass, 2002), 195.
- 50 Bennett J. Tepper and others, "Procedural Injustice, Victim Precipitation, and Abusive Supervision," Personnel Psychology 59, no. 1 (2006).
- 51 Jeff Joireman and others, "A Social Dilemma Analysis of Organizational Citizenship Behaviors," in Working Papers Series (Hyderabad, India: Indian School of Business, 2005).
- 52 J Martin, Culture in Organizations: Three Perspectives (New York, NY: Oxford University Press, 1992).
- 53 Goldman, "High Toxicity Leadership: Borderline Personality Disorder and the Dysfunctional Organization."
- 54 Donna Miles and Tyrone Marshall, "Dempsey: Hazing, Bullying 'Intolerable' in Military" http://www.army.mil/article/71315/Dempsey__Hazing__bullying__intolerable__in_military/ (accessed February 20, 2012).
- 55 Steven H. Lopez, Randy Hodson, and Vincent J. Roscigno, "Power, Status, and Abuse at Work: General and Sexual Harassment Compared," Sociological Quarterly 50, no. 1 (2009).
- 56 Aamer Madhani, "Court-Martial Weighed in Iraq Discipline Cases" http://www.armytimes.com/news/2009/10/gns_court_martial_iraq_discipline_101209/ (accessed February 20, 2012).
- 57 Kusy and Holloway, Toxic Workplace!: Managing Toxic Personalities and Their Systems of Power, 10.
- 58 Blake E. Ashforth and others, "Re-Viewing Organizational Corruption," Academy of Management Review 33, no. 3 (2008): 671.

- 59 P Lencioni, The Five Dysfunctions of a Team: A Leadership Fable (San Francisco, CA: Jossey-Bass, 2002).
- 60 Randi Sims, "A Study of Deviance as a Retaliatory Response to Organizational Power," Journal of Business Ethics 92, no. 4 (2010).
- 61 Alan A. Cavaiola and Neil J. Lavender, Toxic Coworkers: How to Deal with Dysfunctional People on the Job (Oakland, Calif.: New Harbinger Publications, 2000); Alan Goldman, Transforming Toxic Leaders (Stanford, Calif.: Stanford Business Books/Stanford University Press, 2009).
- 62 Kusy and Holloway, Toxic Workplace!: Managing Toxic Personalities and Their Systems of Power.
- 63 Zoran Lovrekovic and Enes Sukic, "Information Technologies Do Not Solve Problems in Business -- They Just Provide Solutions If Used in the Right Way," TTEM- Technics Technologies Education Management 6, no. 3 (2011).
- 64 Kusy and Holloway, Toxic Workplace!: Managing Toxic Personalities and Their Systems of Power.
- 65 Gregory S. McNeal, "Organizational Culture, Professional Ethics and Guantánamo," (Case Western Reserve University School of Law, 2010), 126.
- 66 Goldman Alan, "Demagogue to Dialogue. An Alternative to Toxic Leadership in Corporate Downsizings," Organizational Dynamics 40, (2011); Goldman, Transforming Toxic Leaders; Kusy and Holloway, Toxic Workplace!: Managing Toxic Personalities and Their Systems of Power.
- 67 Kusy and Holloway, Toxic Workplace!: Managing Toxic Personalities and Their Systems of Power, 71.
- 68 Jim Lehrer, "Online Newshour: Ralston Quits as Joint Chiefs Candidate", Duke Law Magazine http://www.law.duke.edu/lens/media/ralston.html. 95 Barbara Kellerman, "How Bad Leadership Happens," Leader to Leader 2005, no. 35 (2005): 44.
- 69 Kusy and Holloway, Toxic Workplace!: Managing Toxic Personalities and Their Systems of Power.
- 70 Samuel C. Rickless, "The Moral Status of Enabling Harm," Pacific Philosophical Quarterly 92, no. 1 (2011): 66.

- 71 Kusy and Holloway, Toxic Workplace!: Managing Toxic Personalities and Their Systems of Power; Jean Lipman-Blumen, "The Allure of Toxic Leaders: Why Followers Rarely Escape Their Clutches," Ivey Business Journal 69, no. 3 (2005).
- 72 P. Foot, "Morality, Action and Outcome," in Morality and Objectivity: A Tribute to J. L. Mackie, ed. T. Honderich(London: Routledge & Kegan Paul, 1985).
- 73. Applebaum, M. (2012). Phenomenological psychological research as science, Saybrook University, NV. doi: 10.1163/156916212X632952
- 74. Appelbaum, S. H., Semerjian, G., & Mohan, K., (2012). Workplace bullying: Consequences, causes and controls (Part 1). Industrial and Commercial Training, 44(4), 203-210.
- 75.Retrieved from http://www.emeraldinsight.com Arglye, M., & Hinde, R. A., (1972). Non-verbal communication Oxford, England: Cambridge University Press. Atkinson, P., Coffey, A., Delamout, S.,
- 76.Lofland, J., & Lofland, L., (2001). A handbook of ethnography, doi: org/10.4135/9781848608337 Avey, J. B., Luthans, F., &
- 77.Jensen, S. M. (2009). Psychological capital: A positive resource for combating employee stress and turnover. Human Resource Management, 48, 677-693. doi:10.1002/Human Resourcem.20294
- 78.Baker, S. D. (2007). Followership: The theoretical foundation of a contemporary construct. Journal of Leadership & Organizational Studies, 14, 50-60. doi:10.1108/0268394100023730 186 79.Bal, P. M., Chiaburu, D. S., & Jansen, P. G. W. (2010). Psychological contract breach and work performance: Is social exchange a buffer or an intensifier? Journal of Managerial Psychology, 25, 252-273. doi:10.1108/0268394101023730
- 80.Bendersky, C. & Parikh, S. N. (April 2013). The downfall of extraverts and rise of neurotics: The dynamic process of status allocation in task groups. Academy of Management Journal, 56(2), pp. 387-406. Retrieved from amj.aom.org
- 81.Bennis, W. (2003). On becoming a leader. New York, NY: Basic Books. Blau, P. M., & Duncan, O. D. (1967). The American occupational structure. New York, NY: Free Press.
- 82.Boddy, C. R., (2014). Corporate psychopaths, conflict, employee affective well-being and counterproductive work behavior, Journal of Business Ethics, 121, 107-121. doi:10.1007/s10551-013-1688-0 Bond, S. A., Tuckey,

- 83.M. R., & Dollard, M. F. (2010). Psychosocial safety climate, workplace bullying, and symptoms of posttraumatic stress. Organization Development Journal, 28, 37-56. Retrieved from http://www.theisod.org/index.php/journal
- 84.J. P., & Pfohl, W. (2009). Sociopaths in high places. Organizational Development Journal, 27(2), 85-96. Retrieved from http://www.theisod.org/index.php/journal Cavaiola,
- 85.A. A., & Lavender, N. L. (2000). Toxic coworkers: How to deal with dysfunctional people on the job. Oakland, CA: New Harbinger.
- 86.Chenail, R. (2011). Ten steps for conceptualizing and conducting qualitative research studies in a pragmatically curious manner.
- 87. Thousand Oaks, CA: Sage. Crocker, R. M. (2005). Employee perceptions of managerial civility: Development and validation of a measurement scale (Doctoral dissertation, Auburn University). Retrieved from http://etd.auburn.edu/etd/